



Deluxe Payment Exchange Case Study

Company:
N3 Notary

Person:
Marc Greco

Role:
General Manager

Did you know?



I-9s are used for verifying the identity and employment authorization of individuals hired for employment in the United States.



For an I-9 to be valid, it must be completed by the employee in the presence of the employer, or witnessed by a notary agent.



N3 employs a network of remote I-9 authorized agents to help businesses meet their obligations without having to travel the country to verify the identity of each employee.

Background

N3, an Oregon-based mobile notary service company, is a nationwide provider of I-9 verification services for remote employees. What is an I-9 you may ask? An I-9 is a document that employers must have for each employee that verifies that the individual possesses the legal right to work within the United States. For an I-9 to be compliant, Section 2 of the I-9 must be completed by the employer or the employer's designated agent in the presence of the employee. With so many employees not only working remotely, but being hired remotely, employers face a logistical challenge to ensure compliant completion of their I-9 without having to physically travel to witness the employee complete the document.

This is where N3's remote agent network enters the process, to reliably and efficiently enable employers to meet their

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— Marc Greco

I-9 obligations without wasting valuable time and money traveling the country to verify the identity of each employee or the authenticity of their I-9 document.

The Challenge

With thousands of agents fulfilling numerous I-9 verification requests monthly, Marc Greco, General Manager at N3, was in search of a secure, reliable, and inexpensive payment solution that would allow them to quickly and efficiently pay agents for their services. Their existing process of manually preparing and sending paper checks was proving to be too expensive, labor intensive, and prone to errors. Often requiring staff to work on Saturdays to complete the check payment process. "Having to print all those checks, buying the check stock, constantly replacing ink, replace their equipment, load fees, postage. It was just a

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time-consuming, expensive process, and when we're talking about the volume of checks we're doing, it just became a nuisance to do it."

The Solution

As is the case for so many businesses, N3 needed a solution that could easily integrate with their existing processes and software. As a QuickBooks® user, Marc began his search in the QuickBooks app store, "I was looking at bill-pay options and I stumbled across eChecks and that was it. The install was a very simple process. Are there set-up fees? No. Ongoing monthly fees? No. Do I have to talk to anybody? No. And it's intuitive. It just works."

The eChecks plug-in for QuickBooks installed in minutes, and revolutionized N3's payment processes. What used to take hours of tediously assembling payments was streamlined down to minutes. Marc was now able to process thousands of individual payments quickly, and directly from his QuickBooks software, eliminating double entry and other errors, cutting costs, and saving him valuable time. "It (accounts payable) was a huge headache for us. When we found the eChecks platform and realized that with a couple clicks of a button we were done? And at a cost that was less than we were spending on postage? I signed up that day. Just please take my money, here."

Business Impact

"It saves us hours per week. I save on labor costs, materials, ink, rental fees, load fees. We just save tons of money. We're probably saving 50 cents per check, at least. I haven't calculated the exact amount, but we have to have saved tens of thousands of dollars throughout the years."

When we asked Marc, "What would you say to a business owner considering eChecks?" He replied, "I just don't typically recommend products. This one is a no-brainer. If you're not using this, you must like the taste of that glue on the envelope is all I can say. There's no reason not to switch. Even with a low volume account, there's just not a reason. I don't recommend companies ever, and I recommend Deluxe. It's the only company I'd ever recommend."

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